

EDUARDO FLORES, MBA

Process Improvement | Business Analysis | Operations

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PROFESSIONAL SUMMARY

Process improvement and business analysis professional with 15+ years across manufacturing, supply chain, capital markets and commercial operations. Combines operational analysis, data and user-centred thinking to improve processes, systems and decisions. MBA and Economics background with UX/CX training and a record of measurable results in planning, inventory, productivity, service and operational performance.

Selected impact: 75% faster scheduling · 33% fewer outstanding MRB resolutions · +6% OTD · material-usage variance reduced from 23% to 3%

CORE COMPETENCIES

Process Improvement · Business Analysis · Root Cause Analysis · Process Mapping · Data Analysis & Reporting · ERP/MRP · Production Planning · KPI Design · Cross-Functional Problem Solving · UX/CX & Human-Centred Design

WORK EXPERIENCE

Material Planner

Mar 2026 – Present

Magellan Aerospace Corporation, Winnipeg, MB

- Reduced outstanding Material Review Board (MRB) resolutions by 33% through proactive coordination across Production, Quality, Engineering and Supply Chain.
- Improved On-Time Delivery (OTD) by 6% by identifying planning bottlenecks, monitoring material constraints and driving timely corrective actions.
- Built a production performance dashboard that helped leadership identify and prioritize the manufacturing issues with the greatest impact on part deliveries.
- Analyzed production and material-planning data to identify recurring constraints and support faster operational decisions.

Material Planner

Aug 2025 – Mar 2026

Carfair Composites Inc., Winnipeg, MB

- Maintained feasible material plans by balancing supply, demand and capacity to reduce shortages and production disruptions.
- Improved production visibility by tracking WIP, part status and material constraints using ERP/MRP data and Excel-based reporting.

Scheduler

Jul 2024 – Jun 2025

Shape Industries Inc., Winnipeg, MB

- Reduced processing time by 40% for the top-selling product and lowered unit cost by 1.8% through process improvement and standardized work.
- Increased productivity by 25% and reduced overtime by 12 hours per week by analyzing cycle times across three shifts and redesigning labour allocation.
- Standardized 5+ key SOPs in the polishing area, cutting new-hire training time by 50% and reducing errors by 35%.

Manufacturing Administrator

Sep 2022 – Jul 2024

Atlas Graham Furgale Ltd., Winnipeg, MB

- Cut production scheduling time from 4 hours to 1 hour (75%) by building Excel and Power Query tools integrated with ERP data, creating near-real-time production visibility.
- Built a material-usage measurement system that reduced discrepancies from 23% to 3%, improving cost control and production planning.
- Reduced weekly setup time from 72 to 23 minutes by creating a product-family classification and sequencing system.
- Increased inventory accuracy to 98% through structured cycle counts and improved Lot Locator data aligned with MRP forecasts.

Head of Sales & Business Development

Apr 2016 – Jul 2019

Inteligo SAB (Brokerage Firm), Lima, Peru

- Redesigned the customer onboarding journey using a hybrid digital/in-person model, cutting activation time by 50% and increasing new account openings by 35%.
- Built a real-time investment-opportunity communication process that increased trade volume by 28% among active clients.
- Standardized trading procedures, reducing operational errors by 90%, and led cross-functional CX initiatives that improved NPS by 21 points.

Category Manager – Laminated Flooring

Sep 2012 – Sep 2015

Rivelsa SRL, Lima, Peru

- Improved demand forecasting and procurement planning, reducing stockouts by 35% and increasing inventory turnover by 18%.
- Used pricing, demand and SKU performance data to reposition key products, improving gross margins while supporting 9% category revenue growth.

Product Strategist Manager & Senior Trader

May 2009 – Aug 2012

Scotiabank Peru, Lima, Peru

- Improved portfolio performance by 15% by aligning pricing decisions with market and risk indicators.
- Led cross-functional implementation of digital tools for operations and customer data, reducing audit issues by 95%.
- Reduced settlement errors by 38% through process improvements across trade execution, compliance and operations.

EDUCATION & CERTIFICATIONS

Master of Business Administration (MBA)

Sep 2018 – Aug 2021

Universidad de Piura – PAD Escuela de Negocios, Lima, Peru

Bachelor of Economics

Aug 1998 – Dec 2004

Universidad Ricardo Palma, Lima, Peru

Google UX Design Professional Certificate

Jan 2020 – Aug 2020

Coursera

CX Research Certification

Apr 2019 – Dec 2019

Universidad de Ingeniería y Tecnología – UTEC, Lima, Peru

VOLUNTEER EXPERIENCE

Harvest Manitoba — 2022–Present · Manitoba Marathon — Volunteer, 2024 & 2025